

Solutions Division

CAPABILITY OVERVIEW

Enterprise IT. Built for the Mission.

Critical IT infrastructure, cybersecurity, and intelligent systems for defence, government, and enterprise — backed by a combined 58 years of operational heritage.

1996

Connect Direct
founded

2012

Near Technologies
founded

58

Combined years
operational

EMEA

Regional
reach

The Right Partner for Your Sector

Near-Tec Solutions structures delivery around the distinct requirements of each client type — from classified infrastructure to SME digital transformation.

Defence & Government

Secure, resilient IT for mission-critical environments.

- Critical IT infrastructure
- Cybersecurity assessments
- Network analysis
- IT policy design & implementation
- Staff policy training
- Telecoms & communications
- IT audits

Enterprise

Scalable infrastructure and intelligent data systems.

- Data centre design, build & maintenance
- Business intelligence
- Document management platforms
- IT infrastructure design & installation
- IT audits
- Network analysis

SME

Enterprise-grade capability scaled for smaller organisations.

- On-prem AI for SMEs
- IT infrastructure installation
- Cybersecurity assessments
- Document management platforms
- IT policy design

Full-Spectrum IT Capability

From network architecture to AI deployment — delivered by a team with decades of experience across defence and commercial environments.

<p>01</p> <p>Network Analysis</p> <p>Deep diagnostic and optimisation of complex network environments.</p>	<p>02</p> <p>Cybersecurity Assessments</p> <p>Structured vulnerability assessment and risk reporting.</p>	<p>03</p> <p>Critical IT Infrastructure</p> <p>Design and delivery of resilient infrastructure for high-stakes environments.</p>	<p>04</p> <p>Data Centre Design & Build</p> <p>Full lifecycle data centre projects from concept through to ongoing maintenance.</p>
<p>05</p> <p>Business Intelligence</p> <p>Data architecture and reporting platforms that turn operations into insight.</p>	<p>06</p> <p>On-Prem AI for SMEs</p> <p>Locally hosted AI — no cloud dependency, full data sovereignty.</p>	<p>07</p> <p>Document Management</p> <p>Platforms for document control, version management, and access governance.</p>	<p>08</p> <p>IT Audits</p> <p>Independent assessment of IT estate, security posture, and compliance alignment.</p>
<p>09</p> <p>IT Policy Design</p> <p>Policy frameworks written for real operational environments.</p>	<p>10</p> <p>Staff Training</p> <p>Policy and security awareness training delivered to operational teams.</p>	<p>11</p> <p>IT Infrastructure Design</p> <p>End-to-end design and installation of enterprise IT infrastructure.</p>	<p>12</p> <p>Telecoms & Communications</p> <p>Voice, data, and unified communications for demanding environments.</p>

Credentials That Matter

01

58 Years of Combined Operational Heritage

Connect Direct (est. 1996) and Near Technologies (est. 2012) are sister companies with a shared history of delivering IT services to government and defence clients. Near-Tec Solutions continues that capability under the Near Technologies Group structure.

02

Government Contract Track Record

A proven history of awarded government contracts across networking infrastructure and IT services — providing the assurance that procurement evaluators require.

03

Multi-Vertical Group Capability

As part of Near Technologies Group, Solutions clients benefit from in-house capability across survey, marine, and unmanned systems — enabling integrated project delivery where required.

04

Gibraltar Based, EMEA Reach

Headquartered in Gibraltar with operations across Iberia and North Africa — positioned for clients operating across the Western Mediterranean corridor.

GLOBAL DELIVERY CAPABILITY

Strategic Delivery Alliance: Teknei

Near-Tec Solutions operates a strategic delivery alliance with Teknei, a specialist technology integrator with certified engineering capability across enterprise infrastructure, cloud, cybersecurity, and data platforms. This alliance gives our clients access to a global technical bench — delivered under the Near-Tec Solutions engagement.

8,000+

Engineers globally

€350M+

Annual turnover

1,000+

Projects by 2026

15+

Years experience

TECHNOLOGY ECOSYSTEM

AWS	Microsoft	IBM	Red Hat	OpenText	Salesforce	Kyndryl
Denodo	OpenAI	Stratio	Kodak Alaris	ThingsBoard	Minsait	Odigo

GET IN TOUCH

Ready to discuss your requirements?

Whether you're a procurement lead, project manager, or business owner — we'd welcome the conversation.

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